



Logistics that empowers

Solution Design Manager



About Freight Tiger and the Opportunity

Freight Tiger has built India's largest unified freight network, which combines offline with digital to build an intelligent ecosystem for the road freight industry. This is revolutionary for a supply chain that is traditionally fragmented, offline, and time-intensive. As India aims to bring down logistics costs from over 14% to under 10% of GDP, Freight Tiger is positioned to be at the forefront of this ambitious endeavour.

Have you ever wanted to lead the success of a cutting-edge product that will change the very nature of an industry? We are looking for a top-of-class Solution Design Manager to fuel our growth as we scale rapidly. This role is for those who like an open canvas to do their best work; we love off-the-wall ideas and are waiting to let you run with them.

Freight Tiger uses unique technology to solve operational problems for all stakeholders in the supply chain, from large-scale producers to individual drivers. It is truly neutral, which is virtually unheard of in the logistics industry. This will give you the opportunity to strategize for a vast variety of customers across a diverse range of product offerings. If you've always wanted to push your creative limits, this is the place for you.

What we need from you: deal well with ambiguity, resilience and grit, passion to market and position B2B technology products, and most importantly, lots of drive. What you'll get in return: a seat at the table at a growth-stage tech startup with a brilliant team and massive potential.

Website: www.freighttiger.com

Email: hr@freighttiger.com

The Nitty-Gritties

Location: Mumbai

About the Role:

As a Solution Design team member, you will be focused on designing solutions for some of the most challenging and exciting problems that we are working to solve in the logistics industry. You will be responsible for understanding the customer's business, supply chain challenges and building practical processes or technologically led solutions for these. This role is varied and fast-paced – constantly adapting to the logistics industry's landscape and business needs.

Key responsibilities:

- Study the customer's supply chain process and build a deeper understanding of industry-specific supply chains, their underlying & fundamental challenges, and build holistic solutions.
- Analyze data to come up with actionable insights.
- Drive implementation of complex engagements.
- Become a knowledge powerhouse within the organization for anything related to logistics.
- Develop holistic business requirements and drive product development while working with the product and technology team.
- Take ownership of complex projects, work with cross-functional teams and drive the projects to completion. Be accountable for the overall technical excellence and quality of the technical output.
- Educate and support customers, both pre-and post-sales, helping them with implementation, testing, integrations, and more.



Preferred qualifications/skills:

- Good knowledge of logistics, preferably within Steel, Cement, FMCG, Transportation or related industries.
- Good to have experience working with B2B product-based organizations.
- Ability to understand the processes and cost drivers of customers from different industries.
- Strong analytical skills, with the ability to translate data into insights.
- Results-driven mentality, with a bias for speed and action.
- Good verbal, written, social, presentation and interpersonal skills.
- Ability to thrive in a multi-tasking environment and adjust priorities on-the-fly while still focusing on details and being analytical.
- Self-motivated and result-oriented.
- Full-time, some weeknights and weekends may be required.
- A degree/MBA with 4+ years of solid experience in Logistics.

We offer a competitive salary, equity, and a quality health insurance plan.

